

Step 1 QuickBooks Setup	1
Step 2 Recording Monthly Collections and Fees	3
Step 3 Recording In-Office Collections	5
Step 4 Month-End Close	6
Tips & Tricks	7
Sample Financial Reports	8



Step 1 QuickBooks Setup

Before recording your first **OrthoFi** deposit, set-up the following accounts* in QuickBooks:

Revenue Accounts

- 1. Collections OrthoFi
- 2. Collections OrthoFi In-Office (Collections received in your office for OrthoFi patients)

Expense Accounts:

- Service Fees OrthoFi
- 4. Interest Expense OrthoFi (50% of the Interest Revenue earned)
- 5. Late Fee Expense OrthoFi (OrthoFi's portion of Late Fee Revenue collected)
- 6. Software Fees OrthoFI
- 7. Sales Tax OrthoFi

If you use the automatic bank download function in QuickBooks Online, we recommend setting up an additional "Other Asset" account in QuickBooks so the collections can be posted in the correct period:

One "Other Asset" Account:

8. Deposit In-Transit – OrthoFi

*Remember: Continue to use your historical Accounts for Revenue items not managed by OrthoFi. Interest earned on patient accounts is included in Collections-OrthoFi. To record interest separately, allocate this revenue at month end from the Monthly Balance Sheet.

Here are the steps within QuickBooks **Desktop** to add new accounts:

- 1. In QuickBooks, click on *Lists* at the top of the screen, then select *Chart of Accounts*.
- 2. Next, click on *Account* at the bottom of the screen, then select *New*.
- 3. Next, select *Income* and then hit *Continue*.
- 4. When it prompts you for an Account Name, type in *Collections OrthoFi*.
- 5. Then select Save & New to save that one and create a second account.
- 6. When it prompts you for an Account Name, type in Collections OrthoFi In-Office.
- 7. Then select Save & New to save that one and create a third account.
- 8. Now change the Account Type to Expense.
- 9. When it prompts you for an Account Name, type in Service Fees OrthoFi.
- 10. Then select Save & New to save that one and create a fourth account.
- 11. When it prompts you for an Account Name, type in *Interest Expense OrthoFi*.
- 12. Then select Save & New to save that one and create a fifth account.

- 13. When it prompts you for an Account Name, type in Late Fee Expense OrthoFi.
- 14. Then select Save & New to save that one and create a sixth account.
- 15. When it prompts you for an Account Name, type in Software Fees OrthoFi.
- 16. Then select Save & New to save that one and create a seventh account.
- 17. When it prompts you for an Account Name, type in Sales Tax OrthoFi.
- 18. Finally, select *Save & Close* to save all your new accounts and close the task.

Here are the steps within QuickBooks **Online** to add new accounts:

- 1. In QuickBooks, click on *Accounting* on the menu at the left of the screen, then select *New* at the top right of the screen
- 2. Next, change Account Type to Income.
- 3. Change Name to Collections OrthoFi.
- 4. Change Detail Type to Sales of Product Income.
- 5. Then select Save & New to save that one and create a second account.
- 6. When it prompts you for an Account Name, type in Collections OrthoFi In-Office.
- 7. Then select Save & New to save that one and create a third account.
- 8. Now change the Account Type to Expense.
- 9. Change Name to Service Fees OrthoFi.
- 10. Then select Save & New to save that one and create a fourth account.
- 11. When it prompts you for an Account Name, type in Interest Expense OrthoFi.
- 12. Then select Save & New to save that one and create a fifth account.
- 13. When it prompts you for an Account Name, type in Late Fee Expense OrthoFi.
- 14. Then select Save & New to save that one and create a sixth account.
- 15. When it prompts you for an Account Name, type in Software Fees OrthoFi.
- 16. Then select Save & New to save that one and create a seventh account.
- 17. When it prompts you for an Account Name, type in Sales Tax OrthoFi.
- 18. Finally, select Save & Close to save all your new accounts and close the task.

If you are using the automatic bank download function in QuickBooks, we recommend completing the following steps as well so the collections can be posted in the correct period:

- 19. Instead of selecting *Save & Close* in step 18 above, select *Save & New* to save the seventh account and create an eighth one.
- 20. Now change the Account Type to Other Asset.
- 21. Change Name to Deposit in Transit OrthoFi.

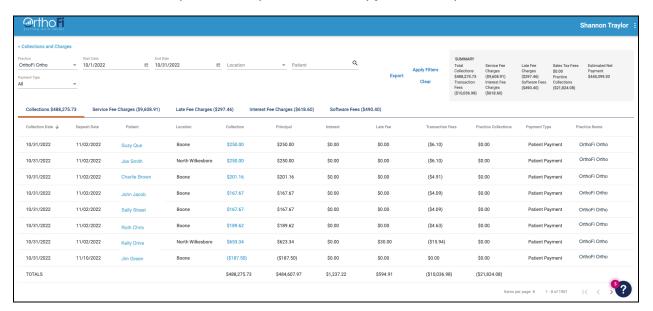


- 22. Finally, select Save & Close to save all your new accounts and close the task.
- 23. Post all the OrthoFi activity from the bank feed to the Deposit in Transit OrthoFi account. This includes all expenses and deposits. Then per the instructions on the following page (Recording Monthly Collections and Fees), use a journal entry to allocate the payments via the Collections and Charges Report versus the Banking, Make Deposit screen in QuickBooks.

Step 2 Recording Monthly Collections and Fees

These reports are accessible for the doctor and business manager under Reports > Collections > Collections & Charges in OrthoFi. This step is to be done at the end of each month.

- 1. Verify that you have added all OrthoFi deposits and expenses for the previous month in your banking activity to your *Deposit in Transit OrthoFi* account.
- 2. Run the Collections & Charges Report for a full month (ex. October, 10/1/22 10/31/22)
- 3. Use the data from the Summary section in the top right corner to create a monthly journal entry. The journal entry should be dated the last day of the month. Please see below for an example of the report and monthly journal entry.



How to Post in QuickBooks

Payment Period [1]: When posting in QuickBooks, use the last day of the Month as the "Deposit Date"

Total Collections [2]: Post in QuickBooks as "Collections- OrthoFi."



Transaction Fees [3]: Post in QuickBooks to your Merchant Discount account. This is the fee charged by banks and credit card companies to transfer the funds to your bank account.

Service Fees [4]: Post in QuickBooks as "Service Fees- OrthoFi."

Interest Fees [5]: Post in QuickBooks as "Interest Fees- OrthoFi."

Late Fees [6]: Post in QuickBooks as "Late Fees- OrthoFi."

Software Fees [7]: Post in QuickBooks as "Software Fees- OrthoFi."

Sales Tax Fees [8]: Post in QuickBooks as "Sales Tax Fees- OrthoFi."

Practice Collections [9]: Post in QuickBooks as "Collections - OrthoFi In-Office." This cash adjustment account reflects cash, checks, and other payments for OrthoFi clients received directly in your office.

Balancing Journal Entry [10]: *If you are using the automatic bank download function only* Post a debit to QuickBooks as "Deposit in Transit - OrthoFi"

Example Deposit Entry - QuickBooks Online

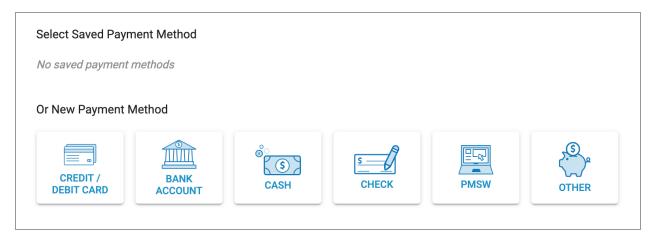
SUMMARY				
Total Collections \$488,275.73 Transaction Fees (\$10,036.98)	Service Fee Charges (\$9,608.91) Interest Fee Charges (\$618.60)	Late Fee Charges (\$297.46) Software Fees (\$490.40)	Sales Tax Fees \$0.00 Practice Collections (\$21,824.08)	Estimated Net Payment \$445,399.30

ourr	nal Ent	ry #1						€ (P) Hel
Il date 1/2022			Journal no.			Is Adjusting Journal	Entry?	
		ACCOUNT	DEBITS	CREDITS	DESCRIPTION		NAME	
	1	Collections - OrthoFi		488,275.73				ű
	2	Transaction Fees	10,036.98					đ
	3	Service Fees	9,608.91					đ
	4	Interest Fees	618.60					đ
	5	Late Fees	297.46					đ
	6	Software Fees	490.40					đ
	7	Sales Tax Fees	0.00					đ
	8	Collections - In Office - OrthoFi	21,824.08					đ
	9	OrthoFi - In-Transit	445,399.30					â
	10							đ
		Total	488,275.73	488,275.73				



Step 3 Recording In-Office Collections

Patient Collections received in the office can be entered into OrthoFi using one of the payment tender types as shown in the picture below.



Insurance Collections received in the office can also be sent to OrthoFi using the insurance upload (pictured below).



Both Patient collections and Insurance collections should be deposited to your local bank as separate bank deposits. This will help you and your team during the bank reconciliation process at the end of each month.



These deposits should be recorded into QuickBooks on the same date they were recorded into OrthoFi and posted to the *Collections-OrthoFi In-Office* account you created earlier.

The OrthoFi Report to Collections to Day Sheet should be run at the end of each working day to confirm the bank deposit amount aligns to the amount recorded in OrthoFi.

Step 4 Month-End Close

At the end of each month, it is important to reconcile the collections posted into your office management software and OrthoFi to your QuickBooks accounts and your bank records.

Use these OrthoFi reports to help reconcile your accounts:

1. Monthly Balance Sheet – Accessible under Reports \rightarrow Accounting \rightarrow Monthly Balance Sheet (Recommend that you print to PDF)

Month End Snapshot Report showing the moment in time totals for the month. Total Gross and Adjusted Production.

Total Collections as well as a Patient Revenue and Interest Revenue Breakdown

2. Production Adjustments – Accessible under Reports → Accounting → Production Adjustments (Recommend exporting to Excel)

Details of all of the adjustments posted to Production. The adjustment type column is important for reviewing any questions raised during the review of the Monthly Balance Sheet after month end.

3. Collections & Charges Report – Accessible under Reports → Collections → Collections & Charges (Recommend exporting to Excel)

Summary showing total collections, fees, and collections received in office Patient-level detail of **Patient** and **Insurance** collections and associated fees Office Location information

4. Day Sheet – Accessible under Reports \rightarrow Collections \rightarrow Day sheet (Recommend that you print to PDF)

Additional details on collections received in the office. A great report for reconciling the collections received in the office and taken to your bank with those posted in OrthoFi. This report can be filtered both on a location basis or in total for all offices.

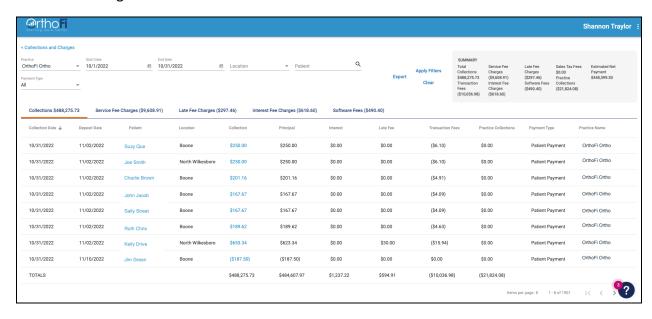
5. Fee Deposit Report – Accessible under Practice Page \rightarrow Deposit Reports \rightarrow Go to Fee Deposit Report

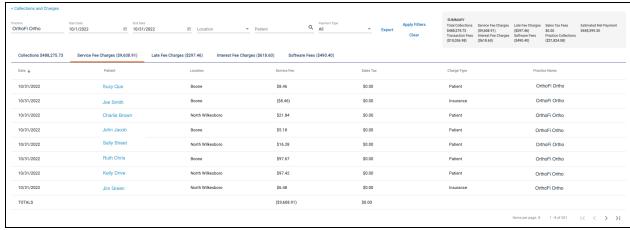
Additional details on all deposits and fees that occurred in a time range with deposit dates



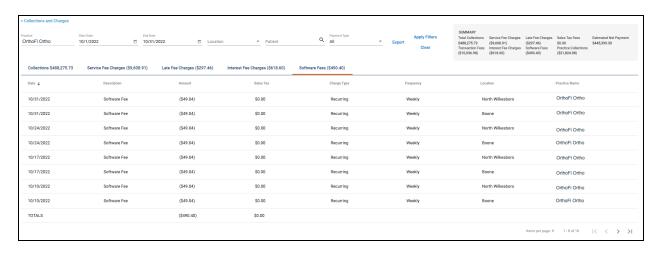
Where to Find Service Fees, Software Fees, Interest Fees, Late Fees and Sales Tax Charges in OrthoFi

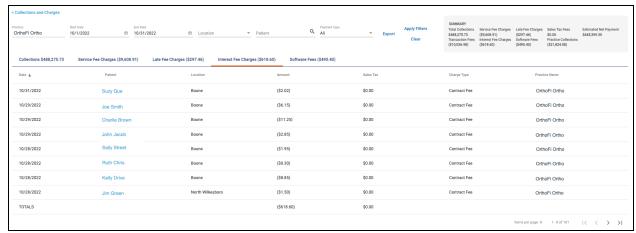
In addition to the weekly deposit report, all service fees, software fees, and sales tax charges are available in the Collections & Charges report within OrthoFi under the Reports → Collections tabs. Below is an example of the Collections & Charges report. You can click on the through Service Fee and Software Fee tabs to see the patient-level and location-level detail behind the charges.

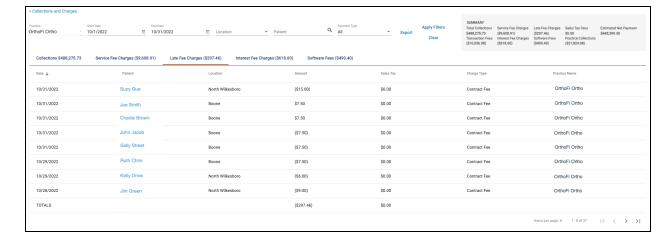












You can adjust the date ranges in the report to view the fees and charges for a week, month, or other custom time period. When set for the same date range as the deposit report, the "summary" section in the top right corner should mirror the deposit summary on the deposit report. This will allow you to see the specific service fees, software charges, and taxes included in the deposit.



Other Tips & Tricks

Collections in QuickBooks showing too low

Check with your accountant to make sure that they have access to the Weekly Deposit Report within OrthoFi and are recording the gross collections weekly versus the net deposit amount.

Collections not matching the Monthly Balance Sheet

If your OrthoFi collections do not agree to the amounts in QuickBooks check to make sure your account is recording the deposit based on the Patient Payment Dates and not the Statement Date.

Deposit Errors

Reconciling daily to the OrthoFi Day sheet report will make sure that the amount recorded in OrthoFi and your Legacy office management software match to the amounts hitting your bank account.

Bank Deposits

Banks will often combine separate deposits made on the same day unless you include separate bank deposit tickets with the deposits. These separate deposits will help your accounting team after the fact to reconcile deposits from your legacy office management software and deposits relating to OrthoFi Patients.



Sample Financial Reports

- Collections and Charges Report
- Monthly Balance Sheet
- Day Sheet
- Weekly Deposit Reports
- Fee Deposit Report



OrthoFi - Monthly Balance Sheet Always Smiling Date Range: 8/1/2019 - 8/31/2019 Created On: 10/11/2019

Denver



Beginning Balance		Patient	Insurance	Total
	Previous Balance as of 7/31/2019	\$1,511,613.31	\$240,831.83	\$1,752,445.14
Starts Summary				
	Treatment Fee	\$266,450.40	\$45,639.60	\$312,090.00
	Less: Pay-in-Full Discount	(\$1,943.00)	\$0.00	(\$1,943.00)
	Less: Down Payment Discount	(\$91.00)	\$0.00	(\$91.00)
	Less: Courtesies	(\$23,107.00)	\$0.00	(\$23,107.00)
Production		\$241,309.40	\$45,639.60	\$286,949.00
Adjustments Summary				
	Production Adjustments			
	Insurance Adjustment	\$8,440.25	(\$8,440.25)	\$0.00
	Insurance Adjustment Non-OrthoFi	\$0.00	\$0.00	\$0.00
	Add/(Remove) Discount	(\$4,067.00)	\$0.00	(\$4,067.00)
	Transfer Out	\$0.00	\$0.00	\$0.00
	Dismissal	(\$28,432.63)	\$0.00	(\$28,432.63)
	Additional Cost	\$1,760.00	\$0.00	\$1,760.00
	Production Adjustments Subtotal	(\$22,299.38)	(\$8,440.25)	(\$30,739.63)
	Additional Charges			
	Misc Charges	\$28,595.96	\$0.00	\$28,595.96
	Late Fees	\$0.00	\$0.00	\$0.00
	Non-Sufficient Funds Fees	\$0.00	\$0.00	\$0.00
	Interest Earned	\$1,297.02	\$0.00	\$1,297.02
	Additional Charges	\$0.00	\$0.00	\$0.00
	Additional Charges Subtotal	\$29,892.98	\$0.00	\$29,892.98
Adjustments Total		\$7,593.60	(\$8,440.25)	(\$846.65)
Adjusted Production		\$248,903.00	\$37,199.35	\$286,102.35
Collections Summary				
	Collections Received in Office			
	Gross Collections - In Office	(\$498.99)	\$0.00	(\$498.99)



OrthoFi - Day Sheet Always Smiling Date Range: 8/1/2019 - 8/31/2019 Created On: 10/11/2019

Denver



Practice Deposit Date	User	Primary Location	Payment Location	Paid By	Payment Type	Amount	Reference #	
8/16/2019	Best, Melanie	Denver	Denver	Johnson, Taylor	Cash	\$250.00		
8/27/2019	Elfster, Christian	Denver	Denver	Longhorn, Gina	Cash	\$28.99		
					Collected by Office	\$278.99		
					PMSW Transactions	\$0.00		
					Total Deposit	\$278.99		
					Cash	\$278.99		
					Checks	\$0.00		
					Other Collections	\$0.00		



10/11/2019 Practice





PRACTICE

DEPOSITS

Practice Name Always Smiling Payment Period Payout Account 07/29/2019 - 08/04/2019 America Bank (1234)

Location(s) Denver Statement Date 08/09/2019 Deposit Amount \$35,318.68

TOTALS 07/29/2019-07/31/2019 08/01/2019-08/04/2019

Total Collections	\$37,084.63	\$22,338.87	\$14,745.76
Transaction Fees	(\$709.09)	(\$375.73)	(\$333.36
Service Fees	(\$797.81)	(\$644.97)	(\$152.84
Interest Fees	(\$57.96)	(\$5.55)	(\$52.41)
Practice Collections	(\$201.09)	(\$201.09)	\$0.00
Total Deposits	\$35,318.68	\$21,111.53	\$14,207.15

COLLECTIONS			
Practice Collections	\$201.09	\$201.09	\$0.00
Patient	\$201.09	\$201.09	\$0.00
Insurance	\$0.00	\$0.00	\$0.00
OrthoFi Collections	\$36,883.54	\$22,137.78	\$14,745.76
Patient	\$27,606.02	\$15,218.90	\$12,387.12
Insurance	\$9,277.52	\$6,918.88	\$2,358.64
Total Collections	\$37,084.63	\$22,338.87	\$14,745.76

	Total Fees	(\$1,564.86)	(\$1,026.25)	(\$538.61)
	Interest Fees	(\$57.96)	(\$5.55)	(\$52.41)
	Service Fees	(\$797.81)	(\$644.97)	(\$152.84)
	Transaction Fees	(\$709.09)	(\$375.73)	(\$333.36)
FEES				



